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**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE  
LIST**

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On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! Is: [GSAAdvantage.gov](http://GSAAdvantage.gov). For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov)

**MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**

**FSC GROUP 874**

**SIN 874-1 Consulting Services**

**SIN 874-2 Facilitation Services**

**SIN 874-7 Program Integration and Project Management Services**

**CONTRACT NUMBER: GS-10F-0197S**

Period Covered by Contract:

March 31, 2006 through March 30, 2011

Barquin International  
1750 K Street NW, Suite 450  
Washington, DC 20006  
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Web Site Address: [www.barquin.com](http://www.barquin.com)

Small, Disadvantaged Business

General Services Administration  
Federal Supply Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! By accessing the Federal Supply Service's Home Page via the Internet at [www.fss.gsa.gov](http://www.fss.gsa.gov)



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## Company Overview

Founded in 1994, Barquin International established itself as a leader in assisting organizations in developing enterprise architecture strategic design, execution, and alignment that turn data into useful organizational intelligence. We have evolved from a data warehousing expertise into a knowledge management and business intelligence service provider and consulting partner. We support GSA Headquarters in their Enterprise Architecture (EA) Program Management Office (PMO) efforts.

Dr. Barquin has built a staff of highly skilled professionals supporting various commercial and government clients over the past ten years. The company recently “successfully” graduated from the SBA Section 8(a) program.

Barquin International brings more than a decade of consulting experience in data warehousing, data management and knowledge management to assist our customers in the federal and commercial marketplace achieve project success, efficiency and performance goals. We specialize in thought leadership addressing client requirements and business challenges in the areas of IT strategy, knowledge management, data warehousing, training and supporting the alignment of the data and enterprise architecture.

As a firm with a strong history of helping corporations, government agencies, non-profits and international governments with their strategic direction and problem-solving, we continue to assist federal agencies and commercial entities in transforming organizations using the latest approaches and technologies.

Barquin International uses business intelligence to turn bits and bytes into knowledge. We know that the volume of data within an organization can become overwhelming, especially when the storage of that data is dispersed on paper, in digital form, or in an employee’s head. While most organization’s data represents their largest competitive asset, many enterprises run into problems organizing and extracting business meaning out of oceans of bits and bytes.

## **Description of Services:**

Schedule of Special Item Numbers (SINs)

### **SIN 874-1: Consulting Services**

Barquin International provides expert advice, assistance, guidance or counseling in support of agencies management, organizational, and business improvement efforts. This includes studies, analyses and reports documenting any proposed developmental, consultative, or implementation efforts. Examples of consultation include but are not limited to: strategic, business and action planning; systems alignment; cycle time; high performance work; leadership systems; performance measures and indicators; process and productivity improvement; organizational assessments, program audits, and evaluations.

### **SIN 874-2. Facilitation Services**

Barquin International provides facilitation and related decision support services to agencies engaging in collaboration efforts, working groups, or integrated product, process, or self-directed teams. Agencies bringing together diverse teams and/or groups with common and divergent interests may require a neutral party to assist them in: the use of problem solving techniques; defining and refining the agenda; convening and leading large and small group briefings and discussions; resolving disputes, disagreements, and divergent views; recording discussion content and focusing decision-making; providing a draft for the permanent record; debriefing and in overall planning.

### **SIN 874-7: PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES**

Barquin International provides services in the management, integration, and programs and projects. These services may include, but are not limited to: Program management; Program oversight; Project management; and Program integration (team leader).

## **Customer Information**

### **Description Prices**

#### **1a. Awarded Special Item Number (SINs)**

SIN 874-1 Consulting Services  
SIN 874-2 Facilitation Services  
SIN 874-7 Program Integration and Project Management Services

#### **1b. Identification of Lowest Price**

Barquin International negotiates exclusively with clients on a case-by case basis. Therefore, our lowest model number and lowest unit price for that model for each special item awarded within the contract is set forth in the price list below.

#### **1c. Description of all Job Titles**

Barquin International's job title descriptions include experience, functional responsibility and education for those types of employees or subcontractors who will perform services as set forth in the Job Descriptions below.

#### **2. Maximum Order**

The maximum order under this schedule is \$1,000,000.00 per task. Ordering activities may seek a price reduction for orders placed over this amount.

#### **3. Minimum Order**

The minimum dollar value of orders to be issued is **\$300.00**. Barquin International is not obligated to accept orders that fall below this threshold.

#### **4. Geographic coverage (delivery area)**

The geographic scope of this contract is Domestic and Overseas.

#### **5. Point(s) of Production**

Washington, DC

**6. Discount Price**

Prices offered in this schedule are applicable to the United States.

**7. Quantity Discounts**

Quantity discounts can be negotiated for orders exceeding \$1,000,000 pursuant to FAR 8.404.

**8. Prompt payment terms**

Prompt Payment: Net 30 days from receipt of invoice or date of acceptance, whichever is later.

**9a. Government Purchase Cards**

Barquin International will accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders.

**9b. Government purchase cards**

Credit cards will be acceptable for payment above the micro-purchase threshold for written delivery orders. In addition, bank account information for wire transfer payments will be shown on the invoice.

**10. Foreign Items**

Barquin International does not offer any foreign items in this schedule.

**11a. Time of delivery**

The time of delivery will be determined for each separate task order / delivery order placed under this schedule.

**11b. Expedited Delivery**

The time of delivery will be determined for each separate task order / delivery order placed under this schedule.

**11c. Overnight and 2-day delivery**

Schedule customers may require overnight or 2-day delivery. The offeror is requested to annotate in its Price List or by separate attachment the items that can be delivered overnight or within 2 days. Contractors offering such delivery service will be required to state in the FSS Price List details concerning this service.

**11d. Urgent Requirements**

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. F.O.B. Point(s)**

All pricing for deliveries is based on the terms of F.O.B. Destination, applicable to delivery within the Continental United States. The contract only covers routine shipping. Agencies requiring expedited shipment are responsible for the difference between normal shipping and the expedited shipping cost. Payment for the shipments outside the Continental United States will be at the expense of the ordering agency.

**13a. Ordering Address(es)**

For Mailed Orders:  
Director of Administration  
Barquin International, Inc.  
1750 K Street NW, Suite 450  
Washington, DC 20006

For e-Mail Orders:  
Kelleyw@barquin.com

For Facsimile Orders:  
Director of Administration  
Barquin International, Inc.  
(202)296-8903

To e-Mail RFQs:  
Kelleyw@barquin.com

**13b. Ordering procedures:**

Blanket purchase agreements (BPAs). The establishment of Federal Supply Schedule BPAs is permitted when following the ordering procedures in FAR 8.404. All schedule contracts contain BPA provisions. Ordering activities may use BPAs to establish accounts with Contractors to fill recurring requirements. BPAs should address the frequency of ordering and invoicing, discounts, and delivery locations and times.

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment address(es)**

Payment via Check/U.S. Mail:  
Barquin International, Inc.  
1750 K Street NW, Suite 450  
Washington, DC 20006

For Payment via ACH/Wire:  
Manufacturers and Traders Trust Company  
25 S. Charles St.  
Baltimore, MD 21201

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will/will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

**15. Warranty provision**

Barquin International warrants that the services provided will satisfy the requirements of the task orders obtained through this schedule. Barquin International also prides itself in meeting or exceeding all client expectations.

**16. Export Packing Charges**

Not Applicable.

**17. Terms and conditions of Government purchase card acceptance**

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will/will not be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

**18. Terms and Conditions of Rental, Maintenance, and Repair**

Not Applicable.

**19. Terms and conditions of installation**

Not Applicable.

**20. Terms and Conditions of Repair Parts**

Not Applicable

**20a. Terms and conditions for any other services (if applicable)**

**(i) Inspection/Acceptance.** Barquin International will only tender for acceptance those items that conform to the requirements of this contract. The Government reserves the right to inspect or test any supplies or services that have been tendered for acceptance. The Government will require repair or replacement of nonconforming supplies or reperformance of nonconforming services at no increase in contract price. The Government will exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

**(ii) Assignment.** Barquin International or its assignee's rights to be paid amounts due as a result of performance of this contract, may be assigned to a bank, trust company, or other financing institution, including any Federal lending agency in accordance with the Assignment of Claims Act (31 U.S.C. 3727).

**(iii) Disputes.** This contract is subject to the Contract Disputes Act of 1978, as amended (41 U.S.C. 601-613). Failure of the parties to this contract to reach agreement on any request for equitable adjustment, claim, appeal or action arising under or relating to this contract shall be a dispute to be resolved in accordance with the clause at FAR 52.233-1, Disputes, which is incorporated herein by reference. Barquin International will proceed diligently with performance arising under the contract.

**(iv) Invoice Requirements.** The number of invoices required is an original and one copies (or electronic invoice, if authorized) to the address designated in the contract to receive invoices. An invoice must include:

- (a) Name and address of the Contractor;
- (b) Invoice date
- (c) Contract number, contract line item number and, if applicable, the order number;
- (d) Description, quantity, unit of measure, unit price and extended price of the item delivered;
- (e) Name and address of official to whom payment is to be sent; and,
- (f) Name, title, and phone number of person to be notified in event of defective invoice.

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Invoices must be handled in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment.

(v) **Patent Indemnity.** Barquin International will indemnify the Government and its officers, employees and agents against liability, including costs, for actual or alleged direct or contributory infringement of, or inducement to infringe, any United States or foreign patent, trademark or copyright, arising out of the performance of this contract, provided Barquin International is reasonably notified of such claims and proceedings.

(vi) **Payment.** Payment will be made for items accepted by the Government that have been delivered to the delivery destinations set forth in this contract. The Government will make payment in accordance with the Prompt Payment Act (31 U.S.C. 3903) and Office of Management and Budget (OMB) Circular A-125, Prompt Payment. Unless otherwise provided by an addendum to this contract, the Government will make payment in accordance with the clause FAR 52.232-33, Mandatory Information for Electronic Funds Transfer Payment, which is incorporated herein by reference. In connection with any discount offered for early payment time will be computed from the date of the invoice. For the purpose of computing the discount earned, payment will be considered to have been made on the date, which appears on the payment check, or the specified payment date if an electronic funds transfer payment is made.

**21. List of Service and Distribution Points**

Barquin International is required to provide all services for each SIN offered in accordance with the requirements of this contract.

**22. List of participating dealers**

Not Applicable.

**23. Preventive maintenance**

Not Applicable.

**24a Special Attributes such as Environmental Attributes**

Not Applicable.

**24b. Section 508 Compliance**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following website:

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**25. Data Universal Number System (DUNS) number**

Barquin International DUNS Number: **87-8055722**

**26. Notification regarding registration in Central Contractor Registration (CCR) database.**

Barquin International **has registered** with the Central Contractor Registration Database

**27. Uncompensated Overtime**

The company follows the Fair Labor Standards Act and associated guidelines for the designation of positions as exempt or non-exempt, and for the proper payment of overtime for non-exempt personnel as it is worked. Barquin International does not utilize the concept of uncompensated overtime.

## **Labor Categories Descriptions**

### **1. MANAGEMENT**

#### **1.1 SENIOR EXECUTIVE MANAGEMENT CONSULTANT**

**RESPONSIBILITY:** To provide oversight on entire contract. Individual will be responsible to provide expert advice, assistance, guidance and counseling in support of agencies' management, organizational and business improvement efforts. This individual will be a highly experienced manager with knowledge and expertise in all areas of the project management and in the business intelligence field.

**EDUCATION:** This qualified candidate will have a master's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and more than 25 or more years of experience in management consulting.

#### **1.2 EXECUTIVE MANAGEMENT CONSULTANT II**

**RESPONSIBILITY:** Responsible for the management of the project. Participates in the project tasks and maintains day-to-day contact with customer personnel. This individual will be a highly experienced manager with knowledge and expertise in all areas of the consulting services and extensive experience in the business intelligence field.

**EDUCATION:** This qualified candidate will have a master's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 20 or more years of experience in management consulting.

#### **1.3 EXECUTIVE MANAGEMENT CONSULTANT I**

**RESPONSIBILITY:** Responsible for project tasks and maintains day-to-day contact with technical staff. This individual will be a highly experienced manager with knowledge and expertise in all areas of the consulting services and extensive experience in the business intelligence field.

**EDUCATION:** This qualified candidate will have a master's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 15 or more years of experience in management consulting

#### **1.4 PRINCIPAL MANAGEMENT CONSULTANT II**

**RESPONSIBILITY:** Responsible for organizational planning, strategic planning and analysis, change management, information systems, and program development within the assigned project. Works with customers to analyze and evaluate all aspects of business management system and transaction processing requirements. Uses problem solving techniques to solve disputes, disagreements, and different views, facilitates working group sessions and meetings on project, technical and non-technical disciplines, and prepares agendas, meeting reports and decisions on deliberations and consensus.

**EDUCATION:** This qualified candidate will have a master's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 15 or more years of experience in management consulting.

#### **1.5 PRINCIPAL MGMT. CONSULTANT I**

**RESPONSIBILITY:** Responsible in contributing to the development, maintenance, and enhancement of business application, providing technical or business knowledge to the project. This individual is under the guidance of the Principal Management Consultant II.

**EDUCATION:** This qualified candidate will have a master's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 10 or more years in management consulting.

#### **1.6 MANAGEMENT CONSULTANT IV**

**RESPONSIBILITY:** Implements and manages small and moderately sized projects that include conducting large and complex analysis of business operations as part of a team. Responsible to prepare interim and final oral and written reports on the progress, status, and results of program assessments and analysis into a performance management tool. Directs, supervises, and guides the more junior management consultants working on the same project.

**EDUCATION:** This qualified candidate will have a master's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 10 or more years in management consulting.

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### **1.7 MANAGEMENT CONSULTANT III**

**RESPONSIBILITY:** To provide support and enhancements to the project. To assist in managing technical issues and also coordinate required infrastructure changes with the team members. This individual is under the guidance of the Management Consultant IV.

**EDUCATION:** This qualified candidate will have a bachelor's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 8 or more years in management consulting.

### **1.8 MANAGEMENT CONSULTANT II**

**RESPONSIBILITY:** Provides specialized analysis to clearly define problem statements, identify options and recommend courses of action, supports the development of technical strategies and architectures for systems-wide practice solutions.

**EDUCATION:** This qualified candidate will have a bachelor's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 6 or more years in management consulting

### **1.9 MANAGEMENT CONSULTANT I**

**RESPONSIBILITY:** Responsible to analyze user needs to determine functional requirements as they apply to project solutions. Works as a member of a team and demonstrates superior oral and written communications skills. This individual is under the guidance of the Management Consultant II.

**EDUCATION:** This qualified candidate will have a bachelor's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 4 or more years in management consulting

### **1.10 ASSOCIATE MANAGMENT CONSULTANT**

**RESPONSIBILITY:** To provide assistant with development of the project. This individual is under the guidance of the Management Consultant I.

**EDUCATION:** This qualified candidate will have a bachelor's degree in business, management sciences, education, psychology, human resources development/management, engineering, or equivalent combination of education and experience and 1 or more years in management consulting.

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## 2. ANALYSTS

### 2.1 PRINCIPAL ANALYST

**RESPONSIBILITY:** Is accountable for the design, programming, testing, installation, and maintenance of business systems solutions. Individual will ensure systems objectives are correctly reflected in solution design and adhere to project schedules, milestones, deliverables and performance standards. Other responsibilities include confirming system requirements, drafting clear and concise specifications and documentation and executing assigned project tasks. Individual will provide functional and technical system support to the user community as well as provide leadership, direction, and supervision of team resources (internal and consultants).

**EDUCATION:** This qualified candidate will have a bachelor's degree in engineering, business, or other related scientific, technical, or functional discipline, or equivalent combination of education and experience and 6-8 years experience in systems experience with a discipline in business background, and knowledge of PLM, systems administration, ERP, and data warehousing systems. Other requirements include experience in design and development of business processes using workflow definition tools, requirement gathering, and process flow. Exposure to web technologies and relational databases.

### 2.2 SENIOR ANALYST

**RESPONSIBILITY:** Will develop, implement, and maintain business intelligence applications for accessing, analyzing, and presenting business information. Position will implement and administer business intelligence tools, develop business-oriented meta data definitions, and provide expertise in the development of business intelligence data sources for use by different types of information consumers.

**EDUCATION:** This qualified candidate will have a bachelor's degree in engineering, business, or other related scientific, technical, or functional discipline or equivalent combination of education and experience and 4-6 years relevant work experience; must be able to translate business needs into data analysis and reporting solutions; knowledge of SQL, query, reporting, multi-dimensional databases, web based presentation and OLAP tools.

### 2.3 ANALYST

**RESPONSIBILITY:** Will be responsible for development of reports for end users; assist end users with product functionality and database tables; maintain and monitor the database environment.

**EDUCATION:** This qualified candidate will have a bachelor's degree in engineering, business, or other related scientific, technical, or functional discipline or equivalent combination of education and experience and 3-4 years relevant work experience.

## **2.4 JUNIOR ANALYST**

**RESPONSIBILITY:** Will be responsible for support on analytical tasks, as well as special projects. This individual must have strong analytical and writing skills.

**EDUCATION:** This qualified candidate will have a bachelor's degree in engineering, business, or other related scientific, technical, or functional discipline or equivalent combination of education and experience and 1-2 years relevant experience.

## **3. ADMINISTRATORS**

### **3.1 SENIOR ADMINISTRATOR**

**RESPONSIBILITY:** Will provide advanced administrative support and ensures that programs are monitored, that goals and objectives are set, program responsibility assigned and results documented. Requires frequent application of techniques peculiar to several unrelated functions, such as statistical charting, organizational structure, budget and fiscal control, personnel recruitment and placement, staffing standards development and office management. Requires substantial coordination and interface with other senior management, supervising junior clerical staff.

**EDUCATION:** This qualified candidate will have a bachelor's degree in technical and management experience in a discipline related to the work assignment, or a minimum of 10 years of relevant experience in this field.

### **3.2 ADMINISTRATOR II**

**RESPONSIBILITY:** Will provide support on miscellaneous administrative tasks and will assist in specific projects involving research, when needed. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. A certain degree of creativity and latitude is required.

**EDUCATION:** The qualified candidate will have a high school diploma and a minimum of 4-5 years experience in this field. Has knowledge of commonly-used concepts, practices, and procedures within a particular field.

### **3.3 ADMINISTRATOR I**

**RESPONSIBILITY:** Will provide support on miscellaneous administrative tasks and will assist in specific projects involving research, when needed.

**EDUCATION:** The qualified candidate will have a high school diploma and a minimum of 1-2 years of experience in the field or in a related area. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job.

#### **4. EDUCATION and EXPERIENCE SUBSTITUTION:**

Labor category descriptions illustrate the general qualifications of personnel in support of the GSA MOBIS Contract. Although no minimum education and experience qualifications are required, suggested levels of expertise, experience, and education support each labor category.

##### **4.1 Education Substituted for Experience:**

Each formal degree (i.e., PhD, master's, or bachelor's) may be substituted for 4 years of experience.

##### **4.2 Experience Substituted for Formal Education:**

Four years of specialized experience may substitute for a bachelor's degree. Eight years of specialized experience may substitute for a master's degree.

**Barquin International – Mission Oriented Business Integrated Services (MOBIS)**

**Price List**

**Fixed Hourly Rates**

The fixed hourly labor rates are the rates applicable to all services ordered and performed under SINs 874-1, 874-2, and 874-7 during the current GSA Schedule Contact ordering period. Rates are provided for the period of March 31, 2006 through March 30, 2011.

<i>March 31, 2006 through March 30, 2007</i>		
<b>Skill Category</b>	<b>Price Offered to the Government Labor Rates (Loaded)</b>	
	<b>Hourly/Daily</b>	
Senior Executive Management Consultant II	\$392.35	\$3,138.80
Executive Management Consultant II	\$194.75	\$1,558.00
Executive Management Consultant I	\$168.15	\$1,345.20
Principal Management Consultant II	\$152.00	\$1,216.00
Principal Management Consultant I	\$126.35	\$1,010.80
Management Consultant IV	\$113.05	\$904.40
Management Consultant III	\$94.05	\$752.40
Management Consultant II	\$75.05	\$600.40
Management Consultant I	\$71.25	\$570.00
Associate Management Consultant	\$56.05	\$448.40
Principal Analyst	\$122.55	\$980.40
Senior Analyst	\$106.40	\$851.20
Analyst	\$81.70	\$653.60
Junior Analyst	\$71.25	\$570.00
Senior Administrator	\$61.75	\$494.00
Administrator II	\$38.00	\$304.00
Administrator I	\$28.50	\$228.00



<i>March 31, 2007 through March 30, 2008</i>		
<b>Skill Category</b>	<b>Price Offered to the Government Labor Rates (Loaded)</b>	
	<b>Hourly/Daily</b>	
Senior Executive Management Consultant II	\$407.26	\$3,258.08
Executive Management Consultant II	\$202.15	\$1,617.20
Executive Management Consultant I	\$174.54	\$1,396.32
Principal Management Consultant II	\$157.78	\$1,262.24
Principal Management Consultant I	\$131.15	\$1,049.20
Management Consultant IV	\$117.34	\$938.72
Management Consultant III	\$97.62	\$780.96
Management Consultant II	\$77.90	\$623.20
Management Consultant I	\$73.96	\$591.68
Associate Management Consultant	\$58.18	\$465.44
Principal Analyst	\$127.21	\$1,017.68
Senior Analyst	\$110.45	\$883.60
Analyst	\$84.81	\$678.48
Junior Analyst	\$73.96	\$591.68
Senior Administrator	\$64.10	\$512.80
Administrator II	\$39.44	\$315.52
Administrator I	\$29.58	\$236.64

<i>March 31, 2008 through March 30, 2009</i>		
<b>Skill Category</b>	<b>Price Offered to the Government Labor Rates (Loaded)</b>	
	<b>Hourly/Daily</b>	
Senior Executive Management Consultant II	\$422.73	\$3,381.84
Executive Management Consultant II	\$209.84	\$1,678.72
Executive Management Consultant I	\$181.17	\$1,449.36
Principal Management Consultant II	\$163.77	\$1,310.16
Principal Management Consultant I	\$136.14	\$1,089.12
Management Consultant IV	\$121.80	\$974.40
Management Consultant III	\$101.33	\$810.64
Management Consultant II	\$80.86	\$646.88
Management Consultant I	\$76.77	\$614.16
Associate Management Consultant	\$60.39	\$483.12
Principal Analyst	\$132.04	\$1,056.32
Senior Analyst	\$114.65	\$917.20
Analyst	\$88.03	\$704.24
Junior Analyst	\$76.77	\$614.16
Senior Administrator	\$66.53	\$532.24
Administrator II	\$40.95	\$327.60
Administrator I	\$30.70	\$245.60
<i>March 31, 2009 through March 30, 2010</i>		



Skill Category	Price Offered to the Government Labor Rates (Loaded)	
	Hourly/Daily	
Senior Executive Management Consultant II	\$438.80	\$3,510.40
Executive Management Consultant II	\$217.81	\$1,742.48
Executive Management Consultant I	\$188.06	\$1,504.48
Principal Management Consultant II	\$169.99	\$1,359.92
Principal Management Consultant I	\$141.31	\$1,130.48
Management Consultant IV	\$126.43	\$1,011.44
Management Consultant III	\$105.17	\$841.36
Management Consultant II	\$83.93	\$671.44
Management Consultant I	\$79.69	\$637.52
Associate Management Consultant	\$62.69	\$501.52
Principal Analyst	\$137.06	\$1,096.48
Senior Analyst	\$119.01	\$952.08
Analyst	\$91.37	\$730.96
Junior Analyst	\$79.69	\$637.52
Senior Administrator	\$69.06	\$552.48
Administrator II	\$42.50	\$340.00
Administrator I	\$31.87	\$254.96

<i>March 31, 2010 through March 30, 2011</i>		
Skill Category	Price Offered to the Government Labor Rates (Loaded)	
	Hourly/Daily	
Senior Executive Management Consultant II	\$455.47	\$3,643.76
Executive Management Consultant II	\$226.08	\$1,808.64
Executive Management Consultant I	\$195.21	\$1,561.68
Principal Management Consultant II	\$176.45	\$1,411.60
Principal Management Consultant I	\$146.68	\$1,173.44
Management Consultant IV	\$131.23	\$1,049.84
Management Consultant III	\$109.17	\$873.36
Management Consultant II	\$87.12	\$696.96
Management Consultant I	\$82.72	\$661.76
Associate Management Consultant	\$65.08	\$520.64
Principal Analyst	\$142.26	\$1,138.08
Senior Analyst	\$123.53	\$988.24
Analyst	\$94.84	\$758.72
Junior Analyst	\$82.72	\$661.76
Senior Administrator	\$71.68	\$573.44
Administrator II	\$44.12	\$352.96
Administrator I	\$33.08	\$264.64